



SCHOOL OF CONTINUING AND PROFESSIONAL EDUCATION

WILLIAM PATERSON UNIVERSITY

FREE VIRTUAL SEMINAR

Best Practices for Trade Shows and Trade Missions Do Not wait - Now is the time to plan your trade show & trade mission season

June 23, 2021 9:00 am – 10:30 am

Virtual Location WebEx Link:

https://passaiccounty.webex.com/passaiccounty/j.php?MTID=m24cc4561bcdef1ab8b97235587d567b7

Join by phone: +1-408-418-9388 Access code: 173 975 6073

Welcome:

County Commissioner Assad R. Akhter, County of Passaic

Distinguished Speakers:

How to Supercharge Your Trade Show Performance
Scott Walode, President, Apple Rock New York/New Jersey



NJ STEP Grant Program – Paying for Trade Show Expenses
William Spear, Manager, Office of Export Promotion, Director, NJ STEP Program
NJ Business Action Center



Best Export Techniques- Develop Your Business Strategy
Brian Beams, Senior International Trade Specialist, US Commercial Service,
Department of Commerce, International Trade Administration



Please RSVP to the Passaic County Division of Economic Development 973-569-4720

ecodev@passaiccountynj.org

Hosted By:

Passaic County Board of County Commissioners

Passaic County Division of Economic Development

William Paterson University School of Continuing and Professional Education

William Paterson University Small Business Development Center

NJ Business Action Center

Passaic County Improvement Authority

Paterson Restoration Corporation

Passaic Urban Enterprise Zone

Paterson Urban Enterprise Zone

Passaic County Workforce Development Board

NJBIA Passaic County ELC

North Jersey Chamber of Commerce

Greater Paterson Chamber of Commerce

Ringwood Economic Development Commission

Wanague Economic Development Commission

Wayne Economic Development Commission

Tri-County Chamber of Commerce