



Passaic County  
Division of  
Economic  
Development



William Paterson  
University  
Small Business  
Development Center

## FREE SEMINAR

# Opportunity Zones – Learn How to Invest, Earn Capital Gains Credits and Stimulate Economic Development

March 15, 2019  
8:30 AM – 12 Noon

Refreshments provided by:

Location:

William Paterson University  
1600 Valley Road, Wayne, NJ 07470



Welcome:

Freeholder Director John Bartlett, Esq., County of Passaic

Distinguished Speakers:

**Opportunity Zones – the Benefits and the Basics- the latest Treasury/IRS guidance and Best Practices in Utilizing the Opportunity Zone Incentives with other tax credits**

Michael Benguigui, CPA, Senior Tax Manager  
SAX, LLP, Inc.

**Policy Decisions that Drove the Creation of the Opportunity Zone program and How the Governor's Office made the Program work in the State of New Jersey**

Tai Cooper, Office of the Governor, State of New Jersey

**State Resources for Opportunity Zone Planning and Investment**

Dr. Christopher Wheeler, Chief Data Officer  
State of New Jersey, Department of Community Affairs

**Insight from a NJ Opportunity Fund: types of investments, timing – How they make it Work**

Eric S. Rubin | Senior Vice President  
Normandy Real Estate Partners/Normandy Opportunity Zone Fund, LLC

**The Role of Your Development Attorney and the Opportunity Zone Investment**

Robert Goldsmith, Partner, Greenbaum, Rowe, Smith, and Davis, LLP

Please RSVP to the Passaic County Division of Economic Development  
973-569-4720

[ecodev@passaiccountynj.org](mailto:ecodev@passaiccountynj.org)

**FREE VENDOR TABLES AVAILABLE**

## **Hosted By:**

**Passaic County Board of Chosen Freeholders**

**Passaic County Division of Economic Development**

**William Paterson University School of Continuing and Professional  
Education**

**William Paterson University Small Business Development Center**

**Passaic County Improvement Authority**

**Paterson Restoration Corporation**

**Passaic Urban Enterprise Zone**

**Paterson Urban Enterprise Zone**

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